



The Safety Company

MSA Corporate Center

1000 Cranberry Woods Drive
Cranberry Twp, PA 16066
United States

Press Release

January 1st, 2017

MSA Safety Incorporated is pleased to announce **Tundra Process Solutions** as the authorized sales & service representative of MSA, General Monitors, Gasonic, and Senscient branded permanently installed gas and flame detection products for Western Canada.

MSA Safety Inc., a global leader in the development, manufacture and supply of safety products is pleased to announce that effective January 3rd, 2017, we have appointed **Tundra Process Solutions** as our authorized distributor for Western Canada; including the provinces of British Columbia, Alberta, Saskatchewan, and Manitoba. Under the agreement, Tundra will be the authorized sales and service provider of fixed gas and flame detection products for the industrial and municipal markets in Western Canada.

“With Tundra as our channel to market, we increase our presence and geographical footprint”, said Richard Balt, Territory Sales Manager for **MSA Safety Inc.** “Our goal is to continuously improve our customers’ experience. With Tundra as our partner, we expand our sales and service capabilities and we’re excited about this newly formed partnership”.

As the authorized sales and service provider for the above listed territory, **Tundra** is responsible for all Fixed Gas & Flame Detection (FGFD) equipment under both the **MSA** and **General Monitors** brands. In addition, Tundra will be responsible for sales and service of the recently acquired **Senscient Inc.**, a global leader in laser-based gas detection technology. This acquisition strengthened MSA’s leading position for fixed gas and flame detection (FGFD) systems.

Tundra Process Solutions Vice President, Ashley Allers was very positive about the synergies between MSA and Tundra. “Over the last 17 years, **Tundra Process Solutions** has established itself as a market leader, representing best in class products & manufacturers and we’re extremely excited about the addition of the MSA, GMI and Senscient brands.” said Allers. “Safety, No Shortcuts is one of our core values and by adding MSA to our portfolio demonstrates our commitment to safety solutions. We had been looking to fill the fixed gas and flame detection gap in our portfolio and we’re pleased to have aligned ourselves with the market leader. We’re confident we’ll play a major role in accelerating growth of all MSA brands. This marriage will further enhance both companies’ capabilities to dominate our industry as innovative leaders in safety.”

This sales and service partnership will ensure all **MSA** equipment is fully supported. For any questions, concerns or support, please contact either individual listed below.

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About MSA

Established in 1914, MSA Safety Incorporated is the global leader in the development, manufacture and supply of safety products that protect people and facility infrastructures. Many MSA products integrate a combination of electronics, mechanical systems and advanced materials to protect users against hazardous or life-threatening situations. The company's comprehensive line of products is used by workers around the world in a broad range of markets, including the oil, gas and petrochemical industry, the fire service, the construction industry, mining and the military. MSA's core products include self-contained breathing apparatus, fixed gas and flame detection systems, portable gas detection instruments, industrial head protection products, fire and rescue helmets, and fall protection devices. With 2015 revenues of \$1.1 billion, MSA employs approximately 4,600 people worldwide. The company is headquartered north of Pittsburgh in Cranberry Township, Pa., and has manufacturing operations in the United States, Europe, Asia and Latin America. With more than 40 international locations, MSA realizes approximately half of its revenue from outside North America. For more information visit MSA's web site at www.MSAsafety.com.

About Tundra

Tundra serves clients in the industrial, municipal and commercial markets, and offers the most comprehensive suite of process solutions in Western Canada. Offering 24/7 service and support, Tundra ensures clients are supported all day, every day.

Tundra specializes in instrumentation & controls, boilers & steam generation, water treatment, motors & drives, valves & actuation, artificial lift, panels & electrical buildings, and integrated process and packaged solutions. To learn more about Tundra, visit www.tundrasolutions.ca.